

## ORDER



KSNV

**Orders**  
**Order / Rev:** 106970  
**Alt Order #:** 06855644  
**Product Desc:** BERKLEY FOR SENATE  
**Estimate:** 30S  
**Flight Dates:** 09/25/12 - 10/01/12  
**Original Date / Rev:** 09/24/12 / 09/26/12  
**Order Type:** GENERAL

**Primary AE:** Amy McCreary  
**Sales Office:** BLPHI  
**Sales Region:** National

**Agency**  
**Name:** Shorr Johnson Magnus  
**Buying Contact:**  
**Billing Contact:**  
 1831 Chestnut St.  
 Philadelphia, PA 19103

**Billing Type:** Cash  
**Billing Calendar:** Broadcast  
**Billing Cycle:** EOM/EOC  
**Agency Commission:** 15%

**Advertiser**  
**Name:** Berkley, Shelley for Senate  
**Demographic:** A35+  
**Product Codes:** PLC01  
**Priority:** SELECT PRIORITY CODE  
**Revenue Codes:** POLITICAL/AGY, PCAN, GEN

**New Business Thru:**  
**Order Separation:** 00:05:00  
**Advertiser External ID:**  
**Agency External ID:**

## Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
08/27/12	09/30/12	60	\$37,300.00	\$31,705.00
10/01/12	10/01/12	13	\$9,100.00	\$7,735.00

## Totals

Month	# Spots	Gross Amount	Net Amount	Rating
September 2012	60	\$37,300.00	\$31,705.00	0.00
October 2012	13	\$9,100.00	\$7,735.00	0.00
<b>Totals</b>	<b>73</b>	<b>\$46,400.00</b>	<b>\$39,440.00</b>	<b>0.00</b>

## Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Amy McCreary			Start Of Order - End Of Order	100%

## Order Share

	Share	Total
KSNV	17%	\$46,400.00
Market	100%	\$272,941.18

## Competitive Share

	Share	Total
CABLE	0%	\$0.00
KBLR	0%	\$0.00
KFBT	0%	\$0.00
KINC	0%	\$0.00
KLAS	37%	\$100,988.24
KLVS	0%	\$0.00
KSNV-	0%	\$0.00
KTNV	23%	\$62,776.47
KTUD	0%	\$0.00
KVVU	20%	\$54,588.24
KVWB	0%	\$0.00
LV1	0%	\$0.00
UNKWN	3%	\$8,188.24

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 1	KSNV	09/25/12	09/28/12	Wake Up Early w/ Wagners	CM	430a-5a	- TWT - - -	:30	4	\$50.00	3	0.00	NM	4	\$200.00
WAKE UP															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>						



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 Estimate: 30S  
**KSNV**

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 12	KSNV	09/25/12	09/28/12	Noon News Noon News	CM	12-1230pm	- TWTF - -	:30	3	\$425.00	1	0.00	NM	3	\$1,275.00
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		09/24/12	09/30/12	- TWTF - -	3		\$425.00		0.00						
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>		<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Rtg</u>	<u>Type</u>		
1	KSNV	09/24/12-09/30/12		Noon News		12-1230pm	- TWThF - - - -	:30		<del>(\$425.00)</del>		0.00	NM		
See MG 12.5															
[.NOT AVAILABLE RATE] NOT AVAILABLE RATE															
5	KSNV	09/27/12-09/28/12		Noon News		12-1230pm	- - - ThF - - - -	:30		\$425.00		0.00	NM		
Ⓜ MG for 12.1 09/26															
[Revised Rate to Reinstate]															
E 13	KSNV	10/01/12	10/01/12	Noon News Noon News	CM	12-1230pm	M - - - - -	:30	1	\$425.00	1	0.00	NM	1	\$425.00
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/01/12	10/07/12	M - - - - -	1		\$425.00		0.00						
E 21	KSNV	09/25/12	09/28/12	Dr. Phil Dr Phil	CM	3-4p	- TWTF - -	:30	8	\$225.00	3	0.00	NM	4	\$900.00
DR. PHIL															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		09/24/12	09/30/12	- TWTF - -	4		\$225.00		0.00						
E 22	KSNV	09/30/12	09/30/12	News 3 Live in Prime News 3 in Prime	CM	7-10pm	- - - - - S	:30	2	\$900.00	2	0.00	NM	2	\$1,800.00
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		09/24/12	09/30/12	- - - - - S	2		\$900.00		0.00						
E 23	KSNV	09/25/12	09/28/12	NEWS 3 at 4 (1 HOUR) 4PM NEWS (1 hour)	CM	4-5pm (4:00 PM-4:30 PM)	- TWTF - -	:30	4	\$225.00	3	0.00	NM	2	\$450.00
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		09/24/12	09/30/12	- TWTF - -	2		\$225.00		0.00						
E 24	KSNV	09/25/12	09/28/12	NEWS 3 at 4 (1 HOUR) 4PM NEWS (1 hour)	CM	4-5pm (4:30 PM-5:00 PM)	- TWTF - -	:30	4	\$700.00	1	0.00	NM	4	\$2,800.00
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		09/24/12	09/30/12	- TWTF - -	4		\$700.00		0.00						
E 25	KSNV	10/01/12	10/01/12	NEWS 3 at 4 (1 HOUR) 4PM NEWS (1 hour)	CM	4-5pm	M - - - - -	:30	1	\$725.00	1	0.00	NM	1	\$725.00
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/01/12	10/07/12	M - - - - -	1		\$725.00		0.00						
E 26	KSNV	09/25/12	09/28/12	M-F Early News M-F Early News	CM	5-630p	- TWTF - -	:30	5	\$1,000.00	1	0.00	NM	5	\$5,000.00
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		09/24/12	09/30/12	- TWTF - -	5		\$1,000.00		0.00						
E 28	KSNV	10/01/12	10/01/12	M-F Early News M-F Early News	CM	5-630p	M - - - - -	:30	1	\$1,200.00	1	0.00	NM	1	\$1,200.00
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/01/12	10/07/12	M - - - - -	1		\$1,200.00		0.00						
E 30	KSNV	09/25/12	09/28/12	FacetoFace/Ralston Rep Face to Face w/ J.Ralston	CM	730-758pm	- TWTF - -	:30	3	\$800.00	1	0.00	NM	3	\$2,400.00
FACE TO FACE															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		09/24/12	09/30/12	- TWTF - -	3		\$800.00		0.00						

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KSNV

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 30	KSNV	09/25/12	09/28/12	FacetoFace/Ralston Rep	CM	730-758pm	- TWTF - -	:30	3	\$800.00	1	0.00	NM	3	\$2,400.00
Face to Face w/ J.Ralston															
FACE TO FACE															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		09/24/12	09/30/12	- TWTF - -	3		\$800.00		0.00						
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>		<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Rtg</u>	<u>Type</u>		
2	KSNV	09/24/12-09/30/12		FacetoFace/Ralston Report		730-758pm	- TWThF - - - -	:30		<del>(\$800.00)</del>		0.00	NM		
See MG 30.4															
[.NOT AVAILABLE RATE] NOT AVAILABLE RATE															
4	KSNV	09/27/12-09/27/12		FacetoFace/Ralston Report		730-758pm	- - - Th - - - - -	:30		\$800.00		0.00	NM		
Ⓜ MG for 30.2 09/26															
[Revised Rate to Reinstate]															
E 31	KSNV	10/01/12	10/01/12	FacetoFace/Ralston Rep	CM	730-758pm	M - - - - -	:30	1	\$900.00	1	0.00	NM	1	\$900.00
Face to Face w/ J.Ralston															
FACE TO FACE															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/01/12	10/07/12	M - - - - -	1		\$900.00		0.00						
E 32	KSNV	09/29/12	09/29/12	Vegas Inc.	CM	6:30-8pm	- - - - - S -	:30	1	\$225.00	2	0.00	NM	1	\$225.00
Vegas Inc.															
VEGAS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		09/24/12	09/30/12	- - - - - S -	1		\$225.00		0.00						
E 33	KSNV	09/25/12	09/28/12	M-F Jeop/Wheel	CM	630-730pm	- TWTF - -	:30	3	\$1,000.00	1	0.00	NM	3	\$3,000.00
M-F Jeopardy/Wheel of Fortune															
JEOPARDY/WHEEL															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		09/24/12	09/30/12	- TWTF - -	3		\$1,000.00		0.00						
E 35	KSNV	09/29/12	09/29/12	Weekend Jeopardy/Wheel	CM	630-730pm	- - - - - S -	:30	1	\$500.00	1	0.00	NM	1	\$500.00
WKND Jeop/Wheel															
JEOPARDY/WHEEL															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		09/24/12	09/30/12	- - - - - S -	1		\$500.00		0.00						
E 41	KSNV	09/25/12	09/28/12	The Tonight Show	CM	1135p-1237a	- TWTF - -	:30	3	\$425.00	1	0.00	NM	3	\$1,275.00
Tonight Show															
TONIGHT SHOW															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		09/24/12	09/30/12	- TWTF - -	3		\$425.00		0.00						
E 42	KSNV	10/01/12	10/01/12	The Tonight Show	CM	1135p-1237a	M - - - - -	:30	1	\$500.00	1	0.00	NM	1	\$500.00
Tonight Show															
TONIGHT SHOW															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/01/12	10/07/12	M - - - - -	1		\$500.00		0.00						
E 43	KSNV	09/25/12	09/28/12	M-F News 3 at Eleven	CM	11pm-1135pm	- TWTF - -	:30	3	\$1,100.00	1	0.00	NM	3	\$3,300.00
M-F News 3 at Eleven															
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		09/24/12	09/30/12	- TWTF - -	3		\$1,100.00		0.00						
E 44	KSNV	10/01/12	10/01/12	M-F News 3 at Eleven	CM	11pm-1135pm	M - - - - -	:30	1	\$1,200.00	1	0.00	NM	1	\$1,200.00
M-F News 3 at Eleven															
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/01/12	10/07/12	M - - - - -	1		\$1,200.00		0.00						
E 45	KSNV	09/29/12	09/30/12	Sa-Su News 3 at Eleven	CM	11pm-1135pm	- - - - - SS	:30	2	\$1,100.00	1	0.00	NM	2	\$2,200.00
Sa-Su News 3 at Eleven															
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		09/24/12	09/30/12	- - - - - SS	2		\$1,100.00		0.00						
E 46	KSNV	09/30/12	09/30/12	News 3 Sunrise - SUNDAY	CM	6a-7a	- - - - - S	:30	1	\$325.00	1	0.00	NM	1	\$325.00
News 3 Sunrise SUNDAY															
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						

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Advertiser: Berkley, Shelley for Senate  
 Product Desc: BERKLEY FOR SENATE  
 Estimate: 30S  
**KSNV**

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 46	KSNV	09/30/12	09/30/12	News 3 Sunrise - SUNDAY News 3 Sunrise SUNDAY	CM	6a-7a	-----S	:30	1	\$325.00	1	0.00	NM	1	\$325.00
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
	Week:	09/24/12	09/30/12	-----S		1		\$325.00		0.00					
E 47	KSNV	09/30/12	09/30/12	Sunday Today Sunday Today	CM	7a-8am	-----S	:30	1	\$625.00	1	0.00	NM	1	\$625.00
SUN TODAY															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
	Week:	09/24/12	09/30/12	-----S		1		\$625.00		0.00					
													Totals	73	\$46,400.00